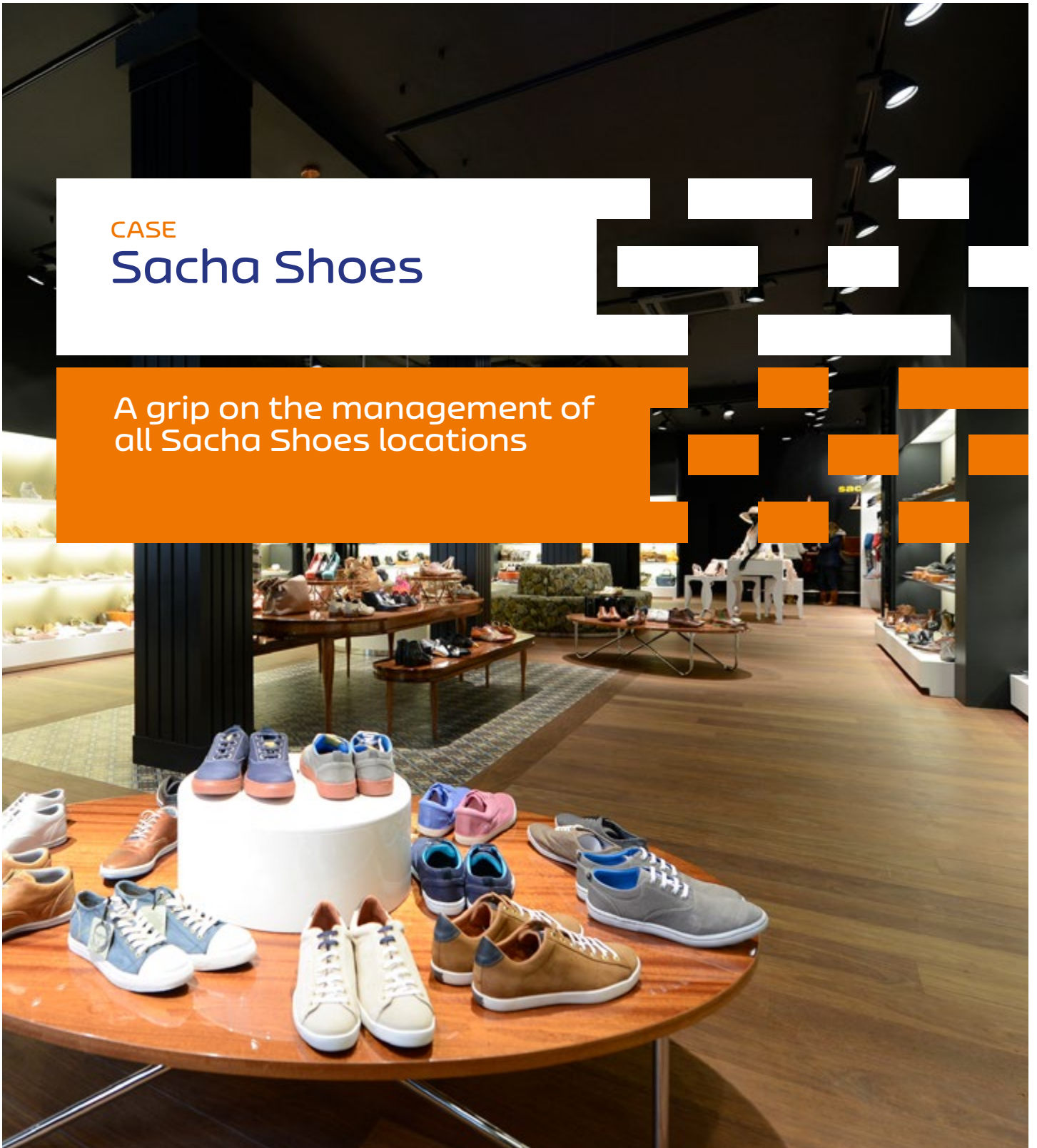


CASE

Sacha Shoes

A grip on the management of
all Sacha Shoes locations



INTRODUCTION

IT ALL STARTED IN 1909 WITH A SMALL SHOE FACTORY; TODAY IT IS A EUROPEAN MULTINATIONAL WITH SEVENTY-FIVE BRANCHES.

THIS IS SACHA SHOES. THE SUCCESS AND GROWTH OF THIS RENEWED ORGANISATION LED TO THE NEED FOR A COMPUTER-AIDED FACILITY MANAGEMENT SYSTEM.

OUR SOLUTIONS

The challenge: professionalise facility management

The head office in Tilburg, The Netherlands, is at the heart of it all. Logistics, administration, HR, distribution, marketing and e-commerce are all organised here. Tilburg is also where facility activities are coordinated. Together, Pim Thijsselink and Elien Aussems are responsible for the coordination of facilities.

"We are responsible for all projects, for example the opening of a new branch. And we manage all locations as well as the new distribution centre." Besides the loss of time we had when looking for the right information, our facility coordination simply became too large to handle: "Two people cannot manage approximately 75 locations. A lot of information we have in our heads, but also in contracts, or jotted down on a note somewhere and we are supposed to find all of it without failure," says Pim. They not only lost the bigger picture of the many branches, but also the efficiency of it all got lost because of all the time and effort spent finding the right information.

This also entailed a serious risk: "All our knowledge would be lost if either one of us left the organisation," Elien continues.

A CAFM was what was needed to professionalise their facility management. The objective was to manage information centrally and save time and money.

Quality and price a decisive factor

"During my facility studies I was able to make a good selection of the different CAFM suppliers," so says Elien. After one other was decided against, we made a final comparison between Ultimo and a third supplier. "In the end Ultimo was chosen, based on quality of the system and value for money."

"Ultimo Software Solutions is an organisation that communicates clearly and unambiguously," Pim adds.



“In the end Ultimo was chosen based on quality of the system and value for money.”



Quick and successful implementation

In a relatively short lead time of two weeks, Ultimo Facility Management Lite was implemented at Sacha Shoes. The data inventory sheet, which is an Excel sheet in which all data are entered to be uploaded to Ultimo in one go, was used to import all suppliers and branches. An interface with AFAS was also required, which is necessary to exchange personnel data between the two systems.

Facility optimisation: grip, understanding and structure

Eilen has a lot of interaction with Ultimo in her daily work. “Ultimo offers me a grip on the details of the locations: what type of buildings they are, what installations and resources, like registers and POS terminals, are available. And which contracts belong to which location.” A vital part of her work is the registration and follow-up of notifications. “Notifications are now recorded in an orderly manner. All relevant data regarding them can be linked. And, we pro-actively e-mail our branches to inform them of the status of their notifications.” By linking Ultimo with AFAS, Eilen and Pim also get an overview of the personnel available in each branch.

Besides creating a helicopter view of the various branches, Sacha Shoes also succeeded in structuring its facility processes. By gaining insight and understanding, the two facility people made a true increase in possible efficiencies. And efficiency will continue to grow together with the growing use of Ultimo. The end-goal of Eilen and Pim is to manage and influence policies with Ultimo. The default management reports that Ultimo generates will certainly help them do so.



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LIVE-LINK YOUR ASSETS AND FACILITIES.

The world is in a whirl, and it revolves around all your objects and equipment at the speed of light. If you are the one responsible for maintenance, facility or IT in your organisation, you want nothing more than your assets constantly letting you know whether they are still compatible with this world. And if you are responsible for more than that you want this as well. After all, your assets may require your attention in a more general, or even financial, way. Ultimo will be sure to pass on the crucial signals about your assets. So you can pick up on them and act decisively. Are you listening?

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